



Multi Unit Development Opportunities

To continue to grow this brand that America loves, Del Taco is interested in multi-unit development agreements. Franchise partners who operate multiple units achieve greater efficiencies in their business and have the greatest potential for success.

Today's newly designed Del Taco restaurants are part of the company's expansion plans. Del Taco offers a menu of venues that expand the chains flexibility to build the right facility for the right investment in a challenging real estate environment. Our standard prototype free-standing restaurant with drive thru is approximately 2,400 sf and seats 56 customers. We also consider conversions of existing buildings (preferably a former restaurant) with a drive thru. Our new venues include an end cap with drive-thru or an inline restaurant for strip center locations which are 1,500 – 2,500 sf as well as a restaurant with limited or no seating for non-traditional locations like high foot traffic urban cities, shopping malls and food courts. We also consider a "snap on" restaurant to convenience stores.

A Del Taco restaurant employs approximately 20 to 35 persons for a free-standing restaurant and less for an end cap or inline restaurant, depending on the size and sales of the restaurant.

Under our Development Agreement (see Exhibit D to this Disclosure Document), you will receive the right to develop two or more Del Taco restaurants within a specified geographic area. You must enter into a separate Franchise Agreement (see Exhibit E to the Disclosure Document) for each Del Taco restaurant you open.